Making Healthcare Affordable

…data fed, doctor led

Toward a Shared Vision of Payment Reform
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Massachusetts Medical Society, Waltham, MA

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Goals

- Show that creating an affordable provider system is possible
  - Eliminate "waste"
  - Improve quality
- Data fed; physician led - demonstration
- Clear implementation steps

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Sutter Health's ACO Vision

VISION 2.0

SUTTER HEALTH'S (ACO) WILL BE: ACCOUNTABLE FOR THE HEALTH, WELLNESS, OUTCOMES, COST, AND EXPERIENCE OF CARE ACROSS THE CONTINUUM FOR OUR POPULATION.

TO ACCOMPLISH THIS, SUTTER HEALTH WILL DELIVER A CONSISTENT, HIGH QUALITY EXPERIENCE WHERE EACH PERSON CAN ARTICULATE THE VALUE OF SUTTER HEALTH IN THEIR LIVES.

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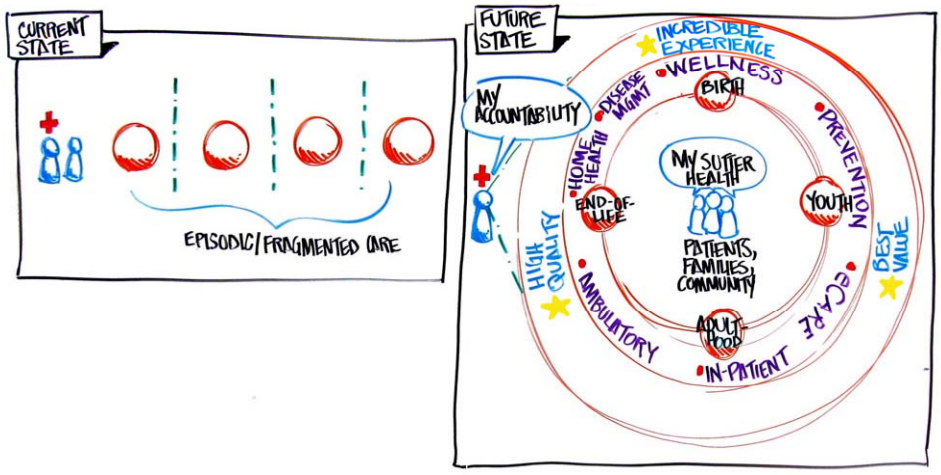
ACO Vision



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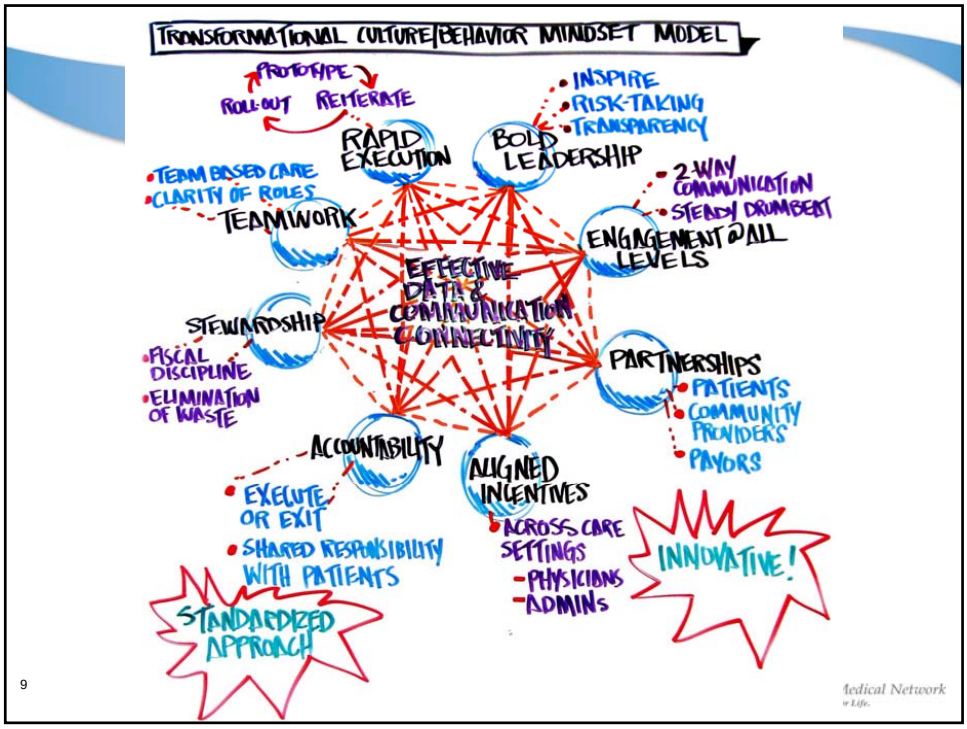

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Affordability, but how?

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Levels at which address affordability

- Policy
- Regulatory
- Payer
- **Provider Organizations**
  - **Physician**
  - Hospital
- Clinician
- Consumer/Patient

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What drives physician care pattern variation?

- **Components driving cost**
  - # of Visits
  - Specialty Referrals
  - Ancillary testing (Imaging, Lab)
  - Treatment choice (drugs, interventions)
  - Decision to operate
- **Can we measure these patterns**?
- **Can we manage these patterns?**

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