



MASSACHUSETTS MEDICAL SOCIETY

Every physician matters, each patient counts.

STRENGTHEN. SIMPLIFY. SAVE.

Group Enrollment Discount Options



Welcome

The Massachusetts Medical Society (MMS) is the largest physician organization in Massachusetts. **Our mission is simple — we advocate and educate on behalf of physicians and their patients.**

An ever-increasing percentage of MMS members take advantage of group enrollment. Whether you seek cost savings, administrative convenience, a valuable addition to your benefit portfolio, or a shared purpose, you'll find a solution with MMS group enrollment. As we grow in numbers, we strengthen our advocacy power with government.

Thank you for your interest in group enrollment. We look forward to welcoming you and your colleagues into our Society.

HOW TO QUALIFY AS A GROUP

Groups of five or more physicians are eligible to receive substantial discounts on MMS state dues. Whether your group consists of current MMS members or physicians interested in joining, group enrollment is a smart business decision.

MMS GROUP ENROLLMENT DISCOUNT OPTIONS	
Percentage of MMS Members in Your Group	Total Discount on State Membership Dues*
100%	30%
90%	20%
80%	10%
75%	5%

**Only state dues are discounted in the Group Enrollment Program. MMS membership requires payment of state and district medical society dues.*

REASONS TO CHOOSE GROUP ENROLLMENT

- **ENJOY DISCOUNTS:** If your annual state dues are \$300 per physician, and 100% of your group joins the MMS, you save \$90 per physician on state dues.
- **INCREASE ACCURACY OF MEMBER INFORMATION:** Timely updates and centralized communications between your group and the MMS maintain accurate rosters and simplified billing.
- **STRENGTHEN YOUR VOICE** and contribute to the powerful collective message of over 24,000 of your colleagues.
- **RECEIVE FREE PRINT AND ONLINE SUBSCRIPTIONS** (\$169 value) to the world's premiere medical journal, the *New England Journal of Medicine*.
- **ATTRACT NEW PHYSICIAN EMPLOYEES:** MMS membership is a powerful incentive for physicians to join your practice.

STEPS TO ENROLL YOUR GROUP

To help us process your group enrollment, we need key contact information and a complete group roster. The roster allows us to accurately identify both new and existing MMS members in your group.

ENROLL ONLINE

- Visit www.massmed.org/groupenrollment and follow the instructions to submit your group enrollment form and roster.

ENROLL VIA FAX OR MAIL

- Download a group enrollment form and group roster at www.massmed.org/groupenrollment, request forms via email at groups@massmed.org, or call (800) 322-2303, ext. 7748.
- Fax completed forms to Member Processing at (781) 893-0413.
- Or, mail completed forms to Member Processing, MMS, 860 Winter Street, Waltham, MA 02451-1411.

If you have questions, please email groups@massmed.org or call our Member Information Center at (800) 322-2301, ext. 7748.



STRENGTHEN: Increase the power of the MMS as you help us grow in numbers.

SIMPLIFY: Make your staff's job easier with one invoice per group.

SAVE: Enjoy a discount of up to 30 percent.

Reasons to Join the MMS

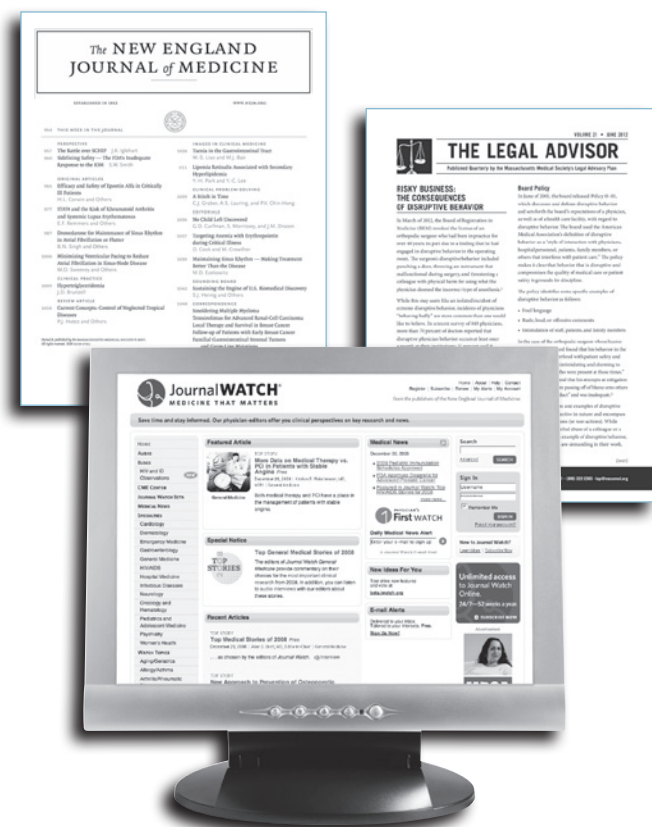
Group members receive the same valuable MMS benefits and services as individual members.

ADVOCACY

- Talk to us about your group's key advocacy needs. How can we support you?
- Benefit from legislation proposed, promoted, or opposed by the MMS:
 - We reviewed and researched over 1,000 pieces of legislation during the past year.
 - We provided testimony on over 190 measures.
 - We filed 16 legislative bills on behalf of physicians.
- Participate in policy debates at the state and national level, or let us represent you.

PUBLICATIONS

- Receive the *New England Journal of Medicine* at no charge (\$169 annual value).
- Receive the NEJM iPad Edition (\$179 annual value).
- Enjoy discounts on subscriptions to Journal Watch and JWatch.org.
- Stay up to date on important issues with free MMS newsletters.



CONTINUING MEDICAL EDUCATION

- Fulfill state-licensing CME requirements.
- Save money with substantial members-only discounts on CME programs.
- Earn CME credits at home with our online CME programs.
- Enjoy automatic, personalized CME credit tracking.

LEGAL RESOURCES

- Self-govern effectively with access to materials such as models for medical staff bylaws and medical principles.
- Maintain medical records correctly and get answers to common related questions from our Physician Practice Resource Center.
- Protect yourself with our Legal Advisory Plan, a prepaid plan exclusive to MMS members that provides valuable coverage and legal advice for board-specific matters.

HEALTH POLICY

- Tap into important data from our Physician Workforce Study and Physician Practice Environment Index.
- Access members-only trending information on health care issues, such as cost of care and access to care.

GRASSROOTS PARTICIPATION

- Meet with elected leaders at legislative workshops and breakfasts.
- Receive regular advocacy updates.
- Get involved locally with your district medical society.

INVOLVEMENT

- Share your expertise and make a difference by joining one of many MMS committees.
- Represent your district as a delegate to the MMS House of Delegates.
- Include your spouse by joining the MMS Alliance together.

OTHER

- Benefit from practice operations assistance and deeply discounted consulting for your office practice through the Physician Practice Resource Center.
- Recruit new talent with discounted NEJM CareerCenter advertising.

MMS ACTION

- We provide physician leadership on payment reform and implementing high-quality, cost-effective care.
- We provide ARRA alerts on the latest information about the federal stimulus program, EMR adoption, health information exchange quality measures, and other technology-related updates.
- The MMS works with payers and other health care parties to alleviate the administrative burden for physicians.
- We continue to urge Congress to institute a rational Medicare physician payment system that automatically adjusts to compensate for the ever-increasing cost of running a practice and is backed by a fair, stable funding formula.
- The MMS initiates public health strategies to address emergency preparedness, obesity, environmental health, and violence and bullying prevention.



MMS Group Enrollment FAQs

Q: WHO QUALIFIES?

A: A group of five or more physicians

Q: WHAT IF MEMBERS OF OUR GROUP ALREADY BELONG TO THE MMS?

A: Groups can consist of current MMS members, new members, and past members.

Q: WHAT DISCOUNTS ARE AVAILABLE THROUGH GROUP ENROLLMENT?*

A: State dues discounts vary based on the group's percentage of participation.

- 100% participation = 30% discount
- 90% participation = 20% discount
- 80% participation = 10% discount
- 75% participation = 5% discount

**MMS members are required to pay state and local district medical society dues — discounts apply only to state dues.*

Q: WHAT ARE THE BENEFITS OF MMS MEMBERSHIP?

A: For a complete list of benefits, visit www.massmed.org. Some highlights are listed on the "Reasons to Join" page of this brochure.

Q: HOW DOES OUR PRACTICE SAVE TIME?

A: Reduce administrative hassles and simplify billing with one bill for your entire group. Centralized communications with the MMS and MMS-generated group rosters ensure accuracy and limit the need for multiple phone calls and emails.

Q: HOW WILL GROUP MEMBERSHIP HELP US RECRUIT?

A: MMS membership is a powerful incentive for physicians to join your practice. You demonstrate a commitment to your profession and to your group by providing membership in the nation's premiere medical society.

Q: SOME OF OUR PHYSICIANS ARE ALREADY MMS MEMBERS AND OTHERS WOULD BE ELIGIBLE FOR THE FIRST-YEAR INTRODUCTORY RATE OF \$100. HOW IS THE DISCOUNT APPLIED?

A: Group discounts are applied to the bottom line, which means that everyone in the group receives the same discount regardless of the member category they're in.

Q: HOW ARE DISTRICT MEDICAL SOCIETY DUES APPLIED?

A: MMS members are required to belong to a district medical society. Upon group enrollment, existing members remain in their current districts. New members are enrolled in the district their group practice is in. Once enrolled, new members can choose the district in which they work or live.

Q: WHAT IF SOME PHYSICIANS HAVE ALREADY PAID DUES?

A: Any dues paid directly by a physician will be reimbursed to that physician. If your practice paid for the physician's dues, it will be applied as a credit to the group invoice. This also applies to dues paid for MMS multiyear membership options.

Q: WHAT IF A NEW DOCTOR JOINS OUR GROUP DURING THE MEMBERSHIP YEAR?

A: We will update your group enrollment information and send you an updated invoice.

Q: WHAT IF A DOCTOR LEAVES OUR GROUP DURING THE MEMBERSHIP YEAR?

A: The physician remains an MMS member for the rest of the membership year. Groups can update their rosters at any time to ensure a physician is removed from future invoices.

Q: WHAT DOCUMENTATION DOES THE MMS NEED?

A: Group administrators generally submit a copy of the group/office letterhead or some other information that identifies their group.

Q: ONCE OUR GROUP IS ENROLLED, DO THE INDIVIDUAL PHYSICIANS HAVE TO DO ANYTHING?

A: The MMS requires a signed application for each member. We will send an application directly to any physician who joins through group enrollment.

Q: WHEN IS PAYMENT DUE?

A: Payment is due upon receipt of the invoice. If your group remains unpaid after February 1 of the dues year, the physicians in your group will be returned to individual billing at 100% dues.

Q: HOW DOES AMERICAN MEDICAL ASSOCIATION (AMA) MEMBERSHIP FIT IN TO MMS GROUP BILLING?

A: The MMS is under contract with the AMA to bill for AMA membership in Massachusetts and will bill your physicians individually for the AMA option unless you choose to pay for the entire group.



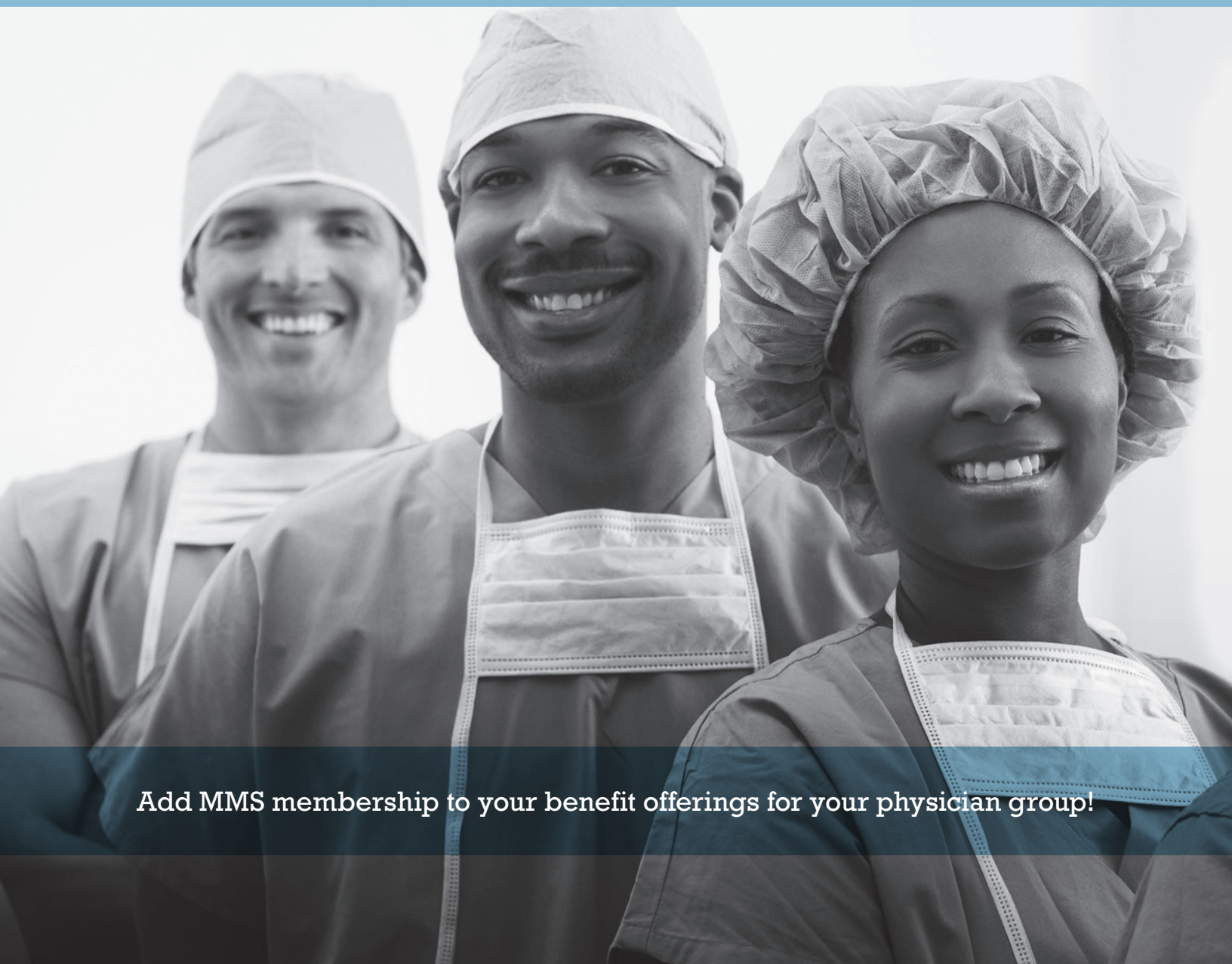
FOR MORE INFORMATION: Contact our Member Information Center at groups@massmed.org or (800) 322-2303, ext. 7311.

Massachusetts Medical Society
Membership Services
860 Winter Street, Waltham, MA 02451-1411
www.massmed.org/groupenrollment



**MASSACHUSETTS
MEDICAL SOCIETY**

Every physician matters, each patient counts.



Add MMS membership to your benefit offerings for your physician group!