### The 5 Ps of Organizational Transformation: Part 2 People and Perseverance

Presented by:

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Massachusetts Medical Society Physician Leadership Institute September 14, 2012

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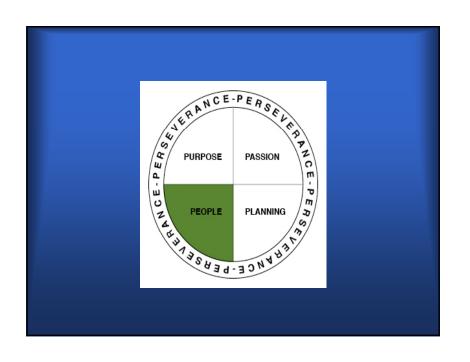
### **Organizational Transformation**

- 5. People and Physical Assets
- 6. Making Success Last: The 5<sup>th</sup> P Perseverance
- 7. Strategic Transformation Summit

### **Setting Goals and Objectives**

- \* Reality Check
  - **✓** Time
  - **✓** Talent: Staffing Needs?
  - **✓** Treasure: Money, Other Resources

People and Physical Assets





### **People**

"Great things will happen if you make employees happy."

Tony Hsieh, CEO Zappos.com

### **People**

- **\*** Teamwork: Get the right people on the bus in the right positions
  - > Maximize Strengths
  - > Cover Weaknesses
  - > Collaboration
  - > Personalities matter

### Getting Buy-In To Your Vision

- **▶** Motivating Others
- **Listen First!**
- **>** Build Rapport
- ➤ Communication Modes: Physicians are Different
- > The Power of Rewards

### **Invest in People**

- **✓** Education
- **✓** Coaching
- **✓** Mentoring

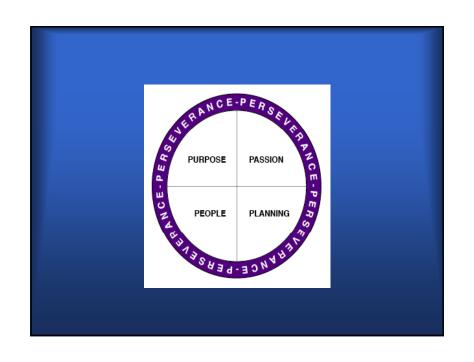
# Physical Assets

### **Physical Assets**

- **\*** Work Environment
- **❖** Technology/Equipment

# Physician Assets ❖ Financial Projections: ➤ Budgeting

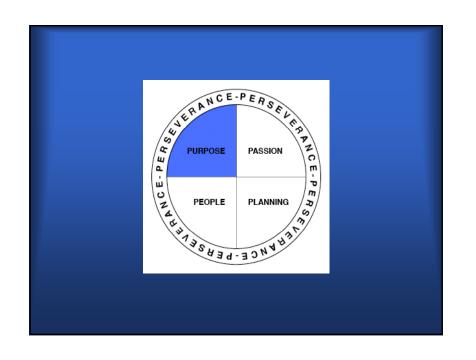
### Perseverance: The 5<sup>th</sup> P

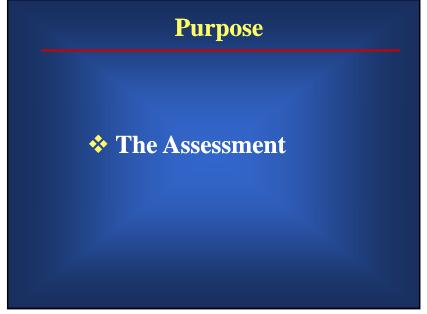


## Perseverance: The 5<sup>th</sup> P Making Success Last ❖ Commitment ❖ Focus ❖ Endurance ❖ Renewal ➤ Regular follow-up!

Putting it All Together: Diagnosing and Treating



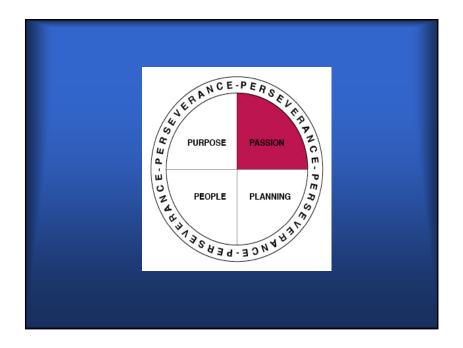




### **Purpose**

### **\*** The Prescription:

- 1. Is your organization staying true to its purpose and core values?
- 2. Reassess the marketplace. Does your purpose need to shift?
- 3. Do you have a personal mission statement, and if so, is it in sync with the organizational mission?

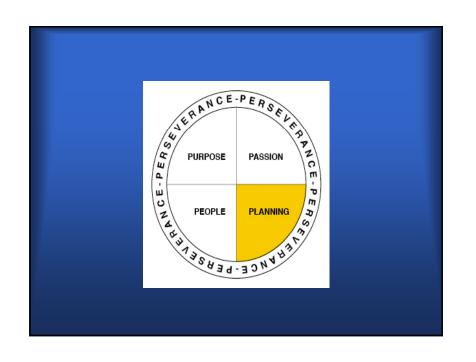


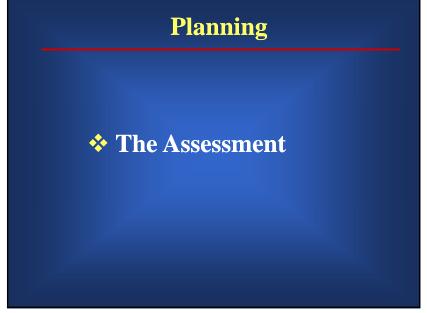
# Passion ❖ The Assessment

### **Passion**

### **\*** The Prescription:

- 1. What are you most passionate about in your organization?
- 2. What is the 800 lb. gorilla that is holding your organization back?
- **3.** What positive and negative energy exists within your organization?



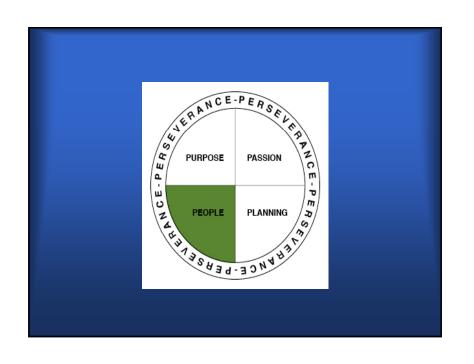


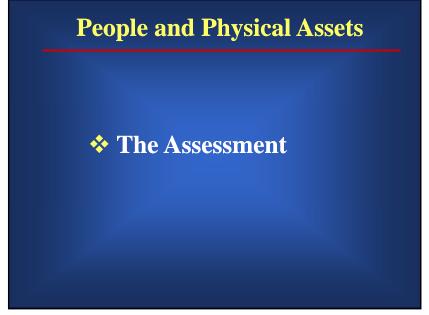
### **Planning – Part 1**

- **\*** The Prescription:
- 1. What future do you envision for your organization? (What will the organization have accomplished within three years?)
- 2. How are you communicating your vision throughout your organization?

### **Planning – Part 2**

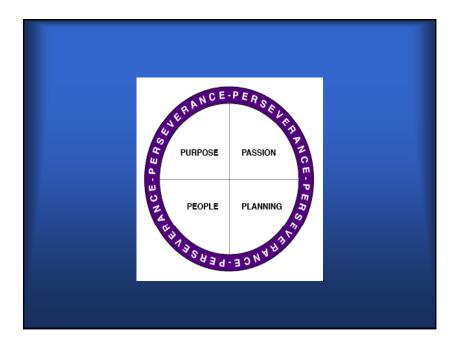
- **\*** The Prescription:
- 1. Have you done an environmental scan to determine changes in the marketplace?
- 2. Do you have a strategic planning process in place beginning with the end in mind?
- **3.** Are your goals and objectives doable (enough time, talent, and treasure)?
- **4.** Are there regular check-ups to make sure you are staying on track with the plan?
- 5. Do you have a strategic plan for your life?





### **People and Physical Assets**

- **\*** The Prescription:
- 1. Are you putting the right people in the right positions?
- 2. Do positions match strengths and are weaknesses covered by others on the team?
- 3. Are you investing in people?
- 4. What rewards do you give?



### Perseverance: The 5<sup>th</sup> P

### **Making Success Last**

- **Commitment**
- **\*** Focus
- **\*** Endurance
- \* Renewal
- > Regular follow-up!

### **Putting It All Together**

### **Strategic Transformation Summit**

- **Purpose**
- \* Passion
- Planning
- **❖** People and Physical Assets
- **\*** Perseverance



### What is Success?

"How do you measure success? To laugh often and much; to win the respect of intelligent people and the affection of children; to earn the appreciation of honest critics and endure the betrayal of false friends; to appreciate beauty; to find the best in others to leave the world a bit better, whether by a healthy child, a redeemed social condition, or a job well done; to know even one other life has breather because you lived, this is to have succeeded."

**Ralph Waldo Emerson** 

